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Capt: H. C. Boys,

London.

Dear Capt: Boys,

Thanks for your P.O. in settlement of our small account, for which receipt is enclosed.

We have been having a very slow time lately. trade has fallen away badly. Australia is completely closed down so far as orders for shooting accessories are concerned. The low prices for rubber and tin have cut down business with the countries producing these goods to a minimum and we cannot deal with the Continent because they can produce so much cheaper and are protected by tariffs into the bargain.

I think it is very bad policy on the part of I.C.I. to refuse to supply any line in demand, however small. As virtual monopolists they should take care to give no cause for complaint, and thereby maintain their position on good will alone.

I am glad to say that we can supply Halger .280 and .244 cartridges from stock, and I am prepared to treat the matter as strictly confidential.

MP Hale

Yours sincerely,

